

SUMMARY OF CLIENTELE IN THE PERIOD 2015-2020

This company was commissioned in February, 2015 and within the financial year - Jan- December- 2020 , the sales turnover has been Ksh 115.5M (US\$ 1,150,000 approximately) in 70 months through major interventions in the turnaround philosophy and energy derivatives.

In the current year, our sales have plummeted to US \$ 60,000 in the period - January - November, 2020 owing to a debilitating business downturn and the pandemic induced uncertainty in the country - Kenya triggering a look around for alternative markets inclusive of in India to diversify risks.

The **major companies within Feb 2015 - November, 2020** have been:

A. Pharmaceutical :

Beta Healthcare, UCL

B. Leather:

Bata Shoe Company, Kenya

C. Food processing:

Premier Flour Mills, Rafiki Millers, Atta Kenya, Premier Cookies

D.PVC piping and plastic polymers:

Polypipes Limited, Polysack Limited, Raffia Bags Limited, Allpack Limited, Premier industries Limited, Pyramid Packaging Limited

E.Paper, Packaging, corrugation and printing industry:

Fortuna Industries Limited - a paper mill

Allpack Limited - a major operational turnaround has been executed.

Creating the turnaround algorithm

Ramco printing - Units-1 & 2

F. Paints and Chemicals:

Sadolin, SCJohnson (Kiwi shoe polish)

G. Edible oil and soaps:

Pwani Oil products Limited, Premier Oil, East Africa Storage, Mombasa, Kapa Oil

H. Hot rolling mills:

Blue Nile Rolling Mills, Morris and Company, Apex Steel

I. Textile and allied:

Premier bags and Cordage, Spin Knit, Ken Knit

J. Hotel industry and commercial property:

Hotel Reef, Links Plaza of Pharmaken, Mombasa

K. Timber industry

Timsales, Panesar Kenya Limited

L. Foaming industry - PUF

Foam Mattresses Limited - TUFF Foam brand

M. Renewable energy

Alternative Energy Kenya Limited

We are seriously scaling up for improving on the **organizations that are reeling under financial problems and need revival through a definitive turnaround** that is essentially **organic in nature**.

Major manufacturing domains as focus groups:

- A. TEXTILE VALUE CHAIN
- B. PAPER
- C. PHARMACEUTICALS
- D. FOOD PROCESSING – DEHYDRATION, COCONUT, TEA, FRUIT JUICES, CANNING AND TOMATO PROCESSING
- E. FLOUR MILLING
- F. PAINTS AND ALLIED CHEMICALS
- G. HOT ROLLING MILLS
- H. PUF – FOAMS AND MATTRESSES
- I. FMCG – EDIBLE OILS AND SOAPS

Hope that you shall find these relevant for reinforcing our credentials.